



ANDALUSIA ADDS CONCIERGE SERVICES FOR HOMEOWNERS

Andalusia at Coral Mountain has recently added a program to enhance the wonderful lifestyle residents already enjoy – a Concierge Services Program to give residents “more time for more of the good life.”

“We are excited to present our Concierge Services Program as an added amenity to living at Andalusia,” says Blake Haddock, Vice President of Sales and Marketing. “Our entire community is built on providing excellent service – from luxury homes and world-class facilities to ensuring residents enjoy outstanding dining and entertainment experiences. Incorporating professional concierge services is just another way we are adding value to the lifestyle we offer our residents,” he adds.

Andalusia at Coral Mountain has teamed up with quality service providers like Jensen’s Finest Foods, Bally’s Dry

Cleaning, Enterprise Rent-A-Car and Celebrity Babysitting to offer its residents the added convenience of services available at the dial of a phone and at preferred rates.



Andalusia Concierge Jana Hinojosa shares the new concierge program benefits with Andalusia homeowner Joyce Lindsay.

Residents simply call Concierge Jana Hinojosa to arrange for any of the services they would like from grocery shopping, floral arrangements, custom cakes, dry cleaning to car rental and more. Hinojosa and her team will also suggest and make

restaurant reservations, hotel reservations, and arrange for tickets to valley events.

Additionally, Andalusia offers an airport shuttle service to and from the Palm Springs International Airport for homeowners, as well as has arranged for preferred client rates with Regency Air, a private jet service (*See Page 8 for more details on this service.*) A variety of home related services are also available including house sitting, delivery acceptance, errand running, dog walking, pool/gardener/pest control monitoring and others upon request.

“I think it’s a great service,” comments Joyce Lindsay, an Andalusia resident along with her husband, Alan. “We own another home in Vancouver so it is greatly appreciated to have this helpful resource to manage life in the desert. This allows us to focus more on enjoying time with friends when we are here.”

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ANDALUSIA
AT CORAL MOUNTAIN

ANDALUSIA ANSWERS WHAT WOMEN WANT

In the popular movie “What Women Want,” Mel Gibson plays a character who is suddenly able to read women’s minds – to finally know what women really want. This gift, however, is short lived and he loses it once he falls in love...

Andalusia at Coral Mountain doesn’t claim to read the minds of women homebuyers. Instead, they have simply listened and responded by providing the luxury features women want in their homes. T.D. Desert Development also has more than a decade of experience creating highly successful luxury communities in the desert.

While many may joke about a women’s prerogative to change her mind, most would agree, once she’s made her mind up, it’s pretty much set. Women make 83% of all household purchases. Their buying power and influence is tremendous, especially when it comes to buying a home. According to a recent Harvard University study, women control 91% of home buying or remodeling decisions.

Among the primary features Andalusia at Coral Mountain has discovered women want in their luxury home is a gourmet kitchen, even if they don’t cook! Specific

items they look for include granite counters, high-end appliances, and an under-mounted sink for a sleek look that’s flush with the counter and is easier to clean. The larger models at Andalusia also have two dishwashers. Some models have a wine storage room and all models have wine chillers in the kitchen. Women also appreciate the self-closing kitchen cabinets and drawers.

“Men and women are equally captivated by the spectacular golf course, mountain views and the world-class amenities

Andalusia offers,” states Blake Haddock, Vice President of Sales and Marketing. “Men are especially drawn to our Rees Jones-designed golf course. They also like the 12’ high glass sliders that open to the patio. After that, women are really the detail-oriented homebuyers. They notice everything. At Andalusia there are many little details that contribute to the overall picture of quality,” he says.

In the master bath, women want vanities, his and her toilets and spa tubs as well as showers.

Laundry rooms are another area where Andalusia has delivered practicality in a luxurious fashion. “Women also want open, well-lit, easy access to closets,” notes Haddock. Andalusia homes feature spacious walk-in closets and the larger models have his and her closets.

When a woman views a home, she asks, “Can I see myself in this home?” Andalusia answers that question with many luxurious features making it easy to say, “Yes.”



NEWLYWEDS ENJOY NEW LIFE AT ANDALUSIA

Mickey and Jennifer Evans were engaged when they started looking at homes to celebrate their new life together.

“We looked at every major development in the Coachella Valley,” states Jennifer. A vendor who was working on Mickey’s home at the time, suggested the couple visit Andalusia at Coral Mountain if they wanted to see the best new desert community.

The couple was married in February 2006 on the same date that they met two years earlier. Then in November 2006, they moved into their Andalusia home.

A California native and long-time desert resident, Jennifer manages a dental practice in Palm Desert where she’s worked for 19 years. She says Andalusia is much different than most of the communities she’s lived in where people pull in their garages and you never meet them. “I know more people at Andalusia than any community I’ve lived in,” she states. “I love the get-togethers the community hosts and the way they promote the sense of community. I really like that,” she says.

Mickey works out of the couple’s home as a senior account executive for a national freight transportation and logistics



Jennifer and Mickey Evans in their picturesque Andalusia backyard with Lucy and Frank.

company, helping customers ship everything from raw materials to manufactured and consumer goods.

The couple purchased the 2,895-square-foot Almeria model at Andalusia and as an upgrade opted to convert the third-car garage into a casita, adding another 277 square feet.

Since moving in, they’ve tackled one project after another from decorating, designing and supervising construction of their pool and spa to creating a dog run with Astroturf for their two Pugs

– Frank and Lucy.

Perhaps the most elegant touch to the Evans’ home is the ceiling in the entry foyer which they had done in copper tiles. So they are just now really having time to relax and enjoy the fruits of their labor. Jennifer’s favorite feature of their new home is the kitchen. “I want to cook more and I now have this beautiful kitchen, it will allow me to do that,” she says. Mickey’s favorite spot is the backyard with the refreshing pool that overlooks the golf course.

The Evans also are members of Andalusia Country Club. An 8-handicap golfer, Mickey has been playing golf since youth. Jennifer has been golfing for the past two years. They also are movie buffs and like to travel, especially cruises, having been on five cruises already since they married. Their most recent was this past September – a Mediterranean cruise. Now they are back home enjoying their Andalusia paradise!



LET THE PARTIES BEGIN...

Andalusia is becoming as known for its parties as its world-class facilities and luxury lifestyle. There are nearly a dozen parties for homeowners and their guests each season beginning with a Season Opening Celebration and continuing with holiday parties and themed parties. Add to that wine tastings, cooking classes and camaraderie and you have all the ingredients for a fun and friendly place to live.



*(L-R) Sharon and Don Davis,
Chris and Tom Starnes*



Sandy and Bill Gsand



Cappie and Ed Drummond

Season Opening Celebration



(L-R) Rick and Carla Lehman, Jennifer and Mickey Evans



*(L-R) Tom and Judy Blue,
Pam and Bob Kelly*



Joyce and Alan Lindsay



(L-R) Bill and Renee Adler, Dennis and Dorothy Holmes and Leann and Gordon Stockwell



Jeff and Michelle Schaffer



Bill and Cathy Behl

Festive
Holiday
Party



Craig and Erica Steinke and their son, Thomas

New Year's Eve



(L-R) Tom Mahoney, Abbie Coppola, Kathy Mahoney and Tony Coppola



Cindy and Ed Williams



Pat and John Veysey



Mary and Dan Greening



Kathy and Tom Buelter



Diana and Dennis Perrotta



Doug McKarus and Katherine Hopkins



Donald and Renata Turner



Susan Oberlink and Steve Taylor

Casino Night



Kathy and Joe Parks (right) and their guests, Bruce and Janine Hartley (left)



(L-R) Mike and Shar Doolin and their guests, Linda and Tom Millar



(L-R) Michael and Ella Doka and their guests, Barbara and Robert Lawrence



Betty Vogt and George Hallin



Colette and Larry Young



(L-R) Tim Lomakin and Kimberly and David Lomakin



Ira and Mary Meisler



Sue and Jerry Stone

CANINE RESIDENTS AND THEIR OWNERS ENJOY ANDALUSIA'S NEW DOG PARK

Known for its quality homes, world-class amenities and spectacular golf course, mountain views, Andalusia is now just as popular for its Dog Park. And it's hard to tell who loves the park more, the dogs or their owners who enjoy watching them run, play and interact with other dogs.

The sizeable area offers a beautifully manicured lawn with several trees and a water faucet to conveniently offer parched pooches a drink. The park is also lit at night and the entry to the park is dually gated for security.

The number of Andalusia at Coral Mountain residents is reaching 200 from selling 90 homes to date, including mostly couples, as well as singles and a handful of families with young and college age children. As more than half the residents have dogs and some have two dogs, the canine population at Andalusia is significant.

"We had several residents suggest that Andalusia build a dog park. Consequently, we took a look at various locations throughout the community and found the perfect spot for our newest amenity



Andalusia residents enjoy the new Dog Park with their dogs. Pictured here are (L-R) Sherry Blankenship with Rummy, George and Janis Huston with Sienna and Elliott Weinstein with Tammy Faye and Sadie. (Rudy is hiding under the shade tree.)

to answer their wish," states Blake Haddock, Vice President of Sales and Marketing.

Andalusia's Dog Park is located at the northwest corner of the property on an elevated area set back from the street.

"It's even better than we expected," states Elliott Weinstein who was one of the residents to request the dog park at an Andalusia Community Association meeting. "We are pleased the developer was responsive to our request. It's

wonderful and they found a great location for it." Elliott and his wife, Linda, have two dogs – Sadie, a 7-year old golden retriever and Tammy Faye, a mixed-breed rescue dog.

"It's a great dog park, we're so thankful for it," comments Janis Huston. She and her husband, George, have a very active and playful golden retriever puppy, named Sienna.

In addition to the new Dog Park, Andalusia boasts a several mile

hiking and biking trail which is popular with all the residents and especially the dog owners who find it a great place to walk their dogs. Andalusia's Dog Park now offers a place where dogs can be off their leashes.

In addition to providing a luxurious environment for "man's best friend," Andalusia at Coral Mountain has done a superb job of creating world-class amenities and a wonderful sense of community for the people.

ANDALUSIA COUNTRY CLUB HOSTS NATIONAL SENIOR PGA PROFESSIONAL CHAMPIONSHIP

Andalusia Country Club was one of two local clubs to host the 20th Annual National Senior PGA Professional Championship presented by Callaway Golf this past October. The event drew 264 participants, all senior PGA club professionals, from around the nation. The PGA of



(L-R) are Jim Remy, Vice President of the PGA of America, Jason Hrynkiw, PGA Head Golf Professional of Andalusia Country Club, John Cummings, General Manager of Andalusia Country Club and Mark Tschetschot, Director of National Championships for the PGA of America.

America has stated they plan to return to the Coachella Valley to Andalusia Country Club and Toscana Country Club for the 2010 National Senior Championship.

At the 2008 tournament held October 2-5, Kirk Hanefeld, a PGA Life Member from Acton, MA, made four consecutive birdies on the last day to win the championship title. Hanefeld, 52, finished with a 4-under

par 68 and 10-under par, 278 total for a four-stroke victory over John Aubrey, PGA Head Professional at Aubrey's Dubbs Dred Golf Course in Butler, PA and Jon Fiedler, a PGA Teaching Professional at Las Posas Country Club in Camarillo, CA.

"I played well all week, but it showed near the end and I finished well," said Hanefeld, competing in his first Senior PGA Professional National Championship.

Earlier in the week, Roy Vucinich of Moon Township, PA had his shining moment when he shot an 8-under par 64 – now the competitive course record at Andalusia Country Club. Commenting on his round, Vucinich said that the Rees Jones-designed Andalusia Country Club "fits my eye real nice."

"We were proud to be selected as a host of this prestigious senior PGA national event," said Jason Hrynkiw, Andalusia Country Club PGA Head Professional. "Everyone was in awe of the golf course and noted the outstanding condition it is in. The players also said it was nice to be treated like members. As club professionals, they work on the other side of the counter and understand what excellent service is all about, so this is an especially nice compliment to our staff at Andalusia," commented Hrynkiw.



REGENCY AIR OFFERS SPECIAL RATE FOR ANDALUSIA RESIDENTS

A new addition to Andalusia's Concierge Services Program is private jet service through Regency Air. Andalusia resident David Lomakin, President of Regency Air in Orange County, is offering a special rate of \$100 off per flight hour to Andalusia residents. With this luxury transportation experience, passengers literally drive up to the door of the plane with no security hassles. Regency Air can meet you and fly out of most any airport. The closest to Andalusia is just 10 minutes away in Thermal. Imagine dinner in San Francisco – tonight! Wake up at Andalusia and go skiing that afternoon in Aspen. Whatever your pleasure, Regency Air can take you there in comfort, class and style. Their jets seat up to eight passengers. For more details call Andalusia's Concierge at 760-564-7795.

*"When we see
land as a community
to which we belong, we may
begin to use it with
love and respect."*

-Aldo Leopold



ANDALUSIA
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